

Managing in a Unionized Environment

Tuesday, November 9 — 8:30 a.m. to 4:00 p.m.

Instructors

David Mahy, Ian McArdle

Seminar Description

Managers often feel frustrated and constrained by the obligations inherent in a unionized environment. In this seminar, you will gain the key insights and valuable skills you need to work with your unions in a way that is consultative, collaborative, and inclusive, but without relinquishing your role and responsibilities as a manager. You will also learn how to use the collective agreement to help you achieve your business goals.

The following topics will be covered in a systematic, interactive way:

- The legal framework
- The essentials of negotiations
- Administering the collective agreement
- Managing the grievance process
- Rights as applied to both management and union.

By the end of the day, you will have a clear understanding of how your collective agreements can contribute to the overall effectiveness of your organization — and be equipped with the tools and techniques to make it happen.

Who will benefit from attending?

This seminar is designed to benefit anyone who supervises people or influences the supervision of people: senior managers, line managers, and supervisors, including HR professionals and managers.

How will they learn?

Maximum class size is 25 attendees to ensure optimal interaction and discussion. Every course includes both experiential and theoretical learning, as well as take-away manuals.

How much does it cost?

- Regular fee for full-day course: \$325 (*plus HST*)
- 10% discount for early-bird registration
- 10% discount if one person registers for two or more courses at the same time

Where are the sessions held?

Suite 27-28, 1621 McEwen Drive
Whitby, Ontario L1N 9A5
(south of Hwy. 401 — exit at Thickson Rd.)
Full directions provided on registration form.